

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 06310 220530Z  
ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 AID-05 CIAE-00 COME-00  
FRB-01 INR-10 NSAE-00 ICA-20 TRSE-00 XMB-04  
OPIC-06 SP-02 LAB-04 SIL-01 OMB-01 NSC-05 SS-15  
STR-07 CEA-01 /101 W  
-----011352 230948Z /14

R 211117Z APR 78  
FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC 1106  
INFO AMCONSUL BOMBAY  
AMCONSUL CALCUTTA  
AMCONSUL MADRAS

UNCLAS NEW DELHI 6310

E.O. 11652: N/A  
TAGS: EFIN, IN  
SUBJECT: POSITIVE POSTURE OF EXPORT-IMPORT BANK

REF: STATE 070331

1. WE ARE PUBLICIZING THE EXIMBANK'S NEW INITIATIVES  
TOWARD SUPPORTING AND FACILITATING U.S. EXPORTS THROUGH THE  
MAY 1978 ISSUE OF THE EMBASSY'S USA COMMERCIAL NEWSLETTER.  
THIS EDITION WILL BE PUBLISHED WITHIN THE NEXT FEW DAYS AND  
WILL BE MAILED TO A TARGET AUDIENCE OF MORE THAN 6,500 KEY  
GOVERNMENT DECISION MAKERS, AND TOP EXECUTIVES OF ALMOST  
ALL IMPORTANT PUBLIC AND PRIVATE CORPORATIONS IN INDIA.

2. WE ARE ALSO ADDRESSING INDIVIDUAL LETTERS TO THE CHIEF  
EXECUTIVES OF THE THREE MAJOR GOI INDUSTRIAL FINANCING  
AGENCIES INFORMING THEM OF THE EXIMBANK'S PROGRAMS. THESE  
ORGANIZATIONS ARE: (A) INDUSTRIAL FINANCE CORPORATION  
OF INDIA; (B) INDUSTRIAL DEVELOPMENT BANK OF INDIA;  
AND (C) THE INDUSTRIAL CREDIT AND INVESTMENT CORPORATION  
OF INDIA. LETTERS ARE ALSO BEING ADDRESSED TO THE TWO  
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MAJOR BUSINESS ORGANIZATIONS IN INDIA (THE FEDERATION  
OF INDIAN CHAMBERS OF COMMERCE AND INDUSTRY AND THE  
ASSOCIATED CHAMBERS OF COMMERCE AND INDUSTRIES OF INDIA)  
REQUESTING THEM TO BRING THE EXIMBANK'S EXPORT FINANCING  
SERVICES AND PROGRAMS TO THE ATTENTION OF THEIR MEMBER  
COMPANIES AND BUSINESS ORGANIZATIONS.  
GOHEEN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PUBLICATIONS, POLICIES, DEVELOPMENT LOANS, BANKS, EXPORTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780173-0453  
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**Litigation History:**  
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**Message ID:** 2e15efa9-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2892468  
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**Status:** NATIVE  
**Subject:** POSITIVE POSTURE OF EXPORT-IMPORT BANK  
**TAGS:** EFIN, IN, XMB  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014